



Delivering IT Services with Quick Value, Clear Vision and High Velocity

Industry / Customer Highlights

- Industry: Aerospace and defence
- Products and services: Weather modification and general aviation
- Type of Customer: Mid-Size Enterprise

Challenges and Opportunities

- Reduce financial-cycle closing times
- Lower administrative and support service Costs
- Increase employee productivity
- Enable a flexible IT structure
- Improve data management
- Speed information flow
- Enhance spare-parts management for improved aviation maintenance.

Business Objectives for implementation

- Reengineer and automate processes
- Streamline operations
- Increase competitiveness
- Expand into new markets

Existing Environment

- Non-integrated information systems

Implementation Highlights

- Fast, 1-month implementation
- Excellent communication and cooperation among consultants, users, and project team

Why SAP?

SAP—in its present form, running in the veins of small, mid to large companies is gaining more momentum due to its capability to fulfil niche requirements with the power of Cloud. The spectrum of SAP products is not only allowing companies to manage and optimize businesses but is also proving to be an integral part of their information systems architecture.

SAP is:

Best suited to meet business needs

- SAP's market leadership
- Robust functionality
- Ability to develop system capabilities over time

Benefits

- More accurate and timely decision making
- supported by real-time, complete information
- Increased visibility into corporate and field operations
- Enhanced scheduling capabilities
- Increased employee productivity
- Cost reductions, leading to increased business competitiveness
- Higher levels of customer and supplier Satisfaction
- Improved ability to evaluate and authorize vendor quotes
- Improved management of warehouse, stocks, aircraft, and radar spare parts
- Increased savings in time and resources

About the Customer/Implementation

The Client not only provides government and industry with weather modification services, such as hail suppression and rain enhancement programs, it also offers aerial spraying and fertilization for the farming community. In addition, it provides aerial photography and banner towing, fire-extinguishing services, and aviation-related activities, such as airport security, supervision of aircraft services, maintenance, and spare-parts trading. Client team chose the qualified SAP Business All-in-One partner solution.

“The qualified SAP Business All-in-One partner solution was the most appropriate and was best suited to cover our business needs. The client implemented functionality for financial management, cost accounting, materials management, and sales and distribution for three users, who were all operating productively within one month. Additionally, it is currently installing the SAP ERP Human Capital Management (SAP ERP HCM) solution to manage HR-related tasks such as personnel leaves, pilots’ work schedules, training programs, accreditations, commitment and reputation for quality service.

About V3iT

V3iT Consulting, Inc. provides FIXED COST SERVICES with Guaranteed SLA for SAP BW and Business Suite for HANA Migrations, SAP Simple Finance enablement, SAP cloud deployment for non-prod systems, SAP FIORI / Personas deployments and support, SAP Migrations to cloud and hybrid (cloud/on-prem) deployments, SAP HANA / BOBJ/ Predictive Analytics deployments and support, SAP AMS Support, SAP Implementations, and IOE Deployments.

Market Differentiators: V3iT is the only SAP partner providing FIXED COST implementation, migrations, and support services to SAP customers and has been instrumental in successfully demonstrating this for the past 15 years.

Competitive Positioning: With our 100 SAP certified Consultants and being an education partner in India and services partner in USA, our onshore-offshore presence along with alliances with data centers makes us perfectly aligned to becoming a one-stop solution provider for all customer needs in the small and medium size customers. **V3iT is SAP VAR for ERP (BAIO), HANA and Analytics.** We are also on GSA schedule-70 and serve various Federal agencies and Federal government.



1717 N. Naper Blvd. Suite 103, Naperville, IL 60563

www.V3iT.com

(855) 611-V3IT (8348)